

ERIC HOWELL GRAIN
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SOYBEANS - CASH - DISCOUNT SCHEDULE
MOISTURE/SHRINK – TEST WEIGHT – FOREIGN MATERIAL - DAMAGE

Soybeans delivered to Eric Howell Grain are weighed and sampled upon arrival. Soybeans are then graded for moisture, test weight, foreign material and damage. All calculations are made using this information. A copy of the scale ticket will be given to you at the time of delivery.

Prices are subject to change without formal notification. All price changes will be posted on the effective dates.

MOISTURE/SHRINK

MOISTURE %	DISCOUNT AMOUNT	SHRINK %
13.01 - 13.10	0.007	0.13
13.11 - 13.20	0.014	0.26
13.21 - 13.30	0.021	0.39
13.31 - 13.40	0.028	0.52
13.41 - 13.50	0.035	0.65
13.51 - 13.60	0.042	0.78
13.61 - 13.70	0.049	0.91
13.71 - 13.80	0.056	1.04
13.81 - 13.90	0.063	1.17
13.91 - 14.00	0.07	1.3
14.01 - 14.10	0.077	1.43
14.11 - 14.20	0.084	1.56
14.21 - 14.30	0.091	1.69
14.31 - 14.40	0.098	1.82
14.41 - 14.50	0.105	1.95
14.51 - 14.60	0.112	2.08
14.61 - 14.70	0.119	2.21
14.71 - 14.80	0.126	2.34
14.81 - 14.90	0.133	2.47
14.91 - 15.00	0.14	2.6
15.01 - 15.10	0.147	2.73
15.11 - 15.20	0.154	2.86
15.21 - 15.30	0.161	2.99
15.31 - 15.40	0.168	3.12
15.41 - 15.50	0.175	3.25
15.51 - 15.60	0.182	3.38
15.61 - 15.70	0.189	3.51
15.71 - 15.80	0.196	3.64
15.81 - 15.90	0.203	3.77
15.91 - 16.00	0.21	3.9
16.01 - 16.10	0.217	4.03
16.11 - 16.20	0.224	4.16
16.21 - 16.30	0.231	4.29
16.31 - 16.40	0.238	4.42
16.41 - 16.50	0.245	4.55
16.51 - 16.60	0.252	4.68
16.61 - 16.70	0.259	4.81
16.71 - 16.80	0.266	4.94
16.81 - 16.90	0.273	5.07
16.91 - 17.00	0.28	5.2

17.01 - 17.10	0.287	5.33
17.11 - 17.20	0.294	5.46
17.21 - 17.30	0.301	5.59
17.31 - 17.40	0.308	5.72
17.41 - 17.50	0.315	5.85
17.51 - 17.60	0.322	5.98
17.61 - 17.70	0.329	6.11
17.71 - 17.80	0.336	6.24
17.81 - 17.90	0.343	6.37
17.91 - 18.00	0.35	6.5
18.01 - 18.10	0.357	6.63

FOREIGN MATERIAL

FOREIGN MATERIAL %	Discount Amount
1.01 - 1.10	0.1
1.11 - 1.20	0.2
1.21 - 1.30	0.3
1.31 - 1.40	0.4
1.41 - 1.50	0.5
1.51 - 1.60	0.6
1.61 - 1.70	0.7
1.71 - 1.80	0.8
1.81 - 1.90	0.9
1.91 - 2.00	1
2.01 - 2.10	1.1
2.11 - 2.20	1.2
2.21 - 2.30	1.3
2.31 - 2.40	1.4
2.41 - 2.50	1.5
2.51 - 2.60	1.6
2.61 - 2.70	1.7
2.71 - 2.80	1.8
2.81 - 2.90	1.9
2.91 - 3.00	2
3.01 - 3.10	2.1
3.11 - 3.20	2.2
3.21 - 3.30	2.3
3.31 - 3.40	2.4
3.41 - 3.50	2.5
3.51 - 3.60	2.6
3.61 - 3.70	2.7
3.71 - 3.80	2.8
3.81 - 3.90	2.9
3.91 - 4.00	3
4.01 - 4.10	3.1
4.11 - 4.20	3.2
4.21 - 4.30	3.3
4.31 - 4.40	3.4
4.41 - 4.50	3.5
4.51 - 4.60	3.6
4.61 - 4.70	3.7
4.71 - 4.80	3.8
4.81 - 4.90	3.9
4.91 - 5.00	4
5.01 - 5.10	4.1
5.11 - 5.20	4.2
5.21 - 5.30	4.3
5.31 - 5.40	4.4
5.41 - 5.50	4.5
5.51 - 5.60	4.6
5.61 - 5.70	4.7
5.71 - 5.80	4.8
5.81 - 5.90	4.9
5.91 - 6.00	5
6.01 - 6.10	5.1

TEST WEIGHT

Test weight is a measure of density (mass/volume) and is measured in pounds per bushel. The standard test weight of 60 pounds per bushel is used to convert the scale weight of soybean loads to the number of bushels contained in the load. This is true even if the actual test weight of the load is lower than 60 pounds per bushel. Eric Howell Grain begins discounting soybean loads when the test weight falls below 54 pounds per bushel. Discounts are applied to the gross weight of the load before shrink factors are applied.

TEST WEIGHT %	Discount Amount
53.99	0.01
52.99	0.02
51.99	0.03
50.99	0.04
49.99	0.05
48.99	0.06
47.99	0.07
46.99	0.08
45.99	0.09
44.99	0.1

DAMAGE

DAMAGE %	Discount Amount
2.11-3.10	.02
3.11-4.10	.04
4.11-5.10	.06
5.11-6.10	.08
6.11-7.10	.10
7.11-8.10	.12
8.11-9.10	.14
9.11-10.10	.16
10.11-11.10	.18
11.11-12.10	.20
12.11-13.10	.22
13.11-14.10	.24
14.11-15.10	.26
15.11-16.10	.28
16.11-17.10	.30
17.11-18.10	.32
18.11-19.10	.34
19.11-20.10	.36
20.11-21.10	.38
21.11-22.10	.40
22.11-23.10	.42
23.11-24.10	.44
24.11-25.10	.46
25.11-26.10	.48

26.11-27.10	.50
27.11-28.10	.52
28.11-29.10	.54
29.11-30.10	.56